

Kyan J. Carrier

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EXECUTIVE SUMMARY

Motivated business student with a strong background in sales, marketing, and analytical thinking, dedicated to achieving results and accelerating sales growth. Skilled in building relationships, supporting clients, and collaborating with cross-functional teams to achieve impactful outcomes. Demonstrated ability to communicate clearly, manage multiple priorities, and contribute to high-performing teams. Seeking a hands-on role to support client-facing operations, enhance partnerships, and provide outstanding service.

EDUCATION

University of Central Florida, Orlando, FL

Bachelor of Science in Business Administration, Marketing

Member of the Professional Selling Program

GPA: 3.5 | Est. Graduation: May 2027

Microsoft Office Certified: Excel Associate (Microsoft 365 Apps), Oct. 2025

EXPERIENCE

Kiqo – EdTech Startup

Product Development Intern

Tampa, FL

June 2025-Jan. 2026

- Identified opportunities for improvement in early AI interaction design and proposed UX improvements to better signal thinking, intentionality, and instructional pacing
- Introduced response timing and animation concepts that enhanced engagement and aligned interface behavior with Kiqo's educational philosophy
- Influenced implemented product changes through structured feedback during early platform development

A Better Path to Wellness

Marketing Intern

Boston, MA

Feb. 2024-Aug. 2024

- Created engaging and brand-aligned content for social media platforms to increase online visibility and community interaction
- Conducted research and developed presentations for workshops, simplifying complex information into accessible content, which contributed to securing a business grant
- Monitored social media analytics and audience engagement metrics, providing insights that helped refine content strategy and boost participation

Pura Vida Academy

Product Development Intern

Miami, FL

May 2023-Jan. 2024

- Proposed and pitched a new unifying theme for the academic year
- Contributed creative ideas for curriculum, projects, and student experiences
- Developed promotional ideas that communicated the program's value